

Company	Company Phone	City	ST	Name	Title	Telephone	Ext	Cell	CellPIN	HomePhone	Status	Reason	Comments
Acera, Inc.	954/761-7312	Fort Lauderdale	FL	Davis, Jackie	Sales Representative		111	954/764-2154			Not Interested	Happy With Current Situation	05/10 with company 5 years, in position 2 years, is happy with current salary and benefits, not looking to make a move, would not divulge additional information, may have a referral, will have them call me directly
Axiom Corporation	954/654-2000	Pompano Beach	FL	Jones, John	Regional Sales Executive	954/654-2122		954/231-4512		954/541-2364	Does Not Meet Client Specifications	Lacks Years of Experience	jjones@aol.com.com 05/09 with company and in position 3 years, has 5 years overall industry sales experience, territory is Florida and Georgia, is career motivated and interested in opportunity with unlimited earning potential, will send resume on 05/10 05/11 does not have enough outside sales experience, did not pursue
Baxter Worldwide, Inc.	954/236-9000	Deerfield Beach	FL	Jackson, David	Account Executive	954/236-9874		954/214-7412			Could Not Reach		djackson@aol.com.com 04/30 left voice mail message 05/02 left voice mail message 05/03 obtained e-mail address, sent a note 05/04 left final voice mail message
Caledega Corporation	561/234-7400	West Palm Beach	FL	Baker, Joanna	Senior Account Executive	561/234-7455					Does Not Meet Client Specifications	Not Correct Experience	04/30 with company 6 years, in position 1 year, does not have outside sales experience, did not pursue, no referrals
Doro, Inc.	305/247-4000	Miami	FL	Lendl, Kevin	Regional Sales Executive		411	305/247-4511			Not Interested	Cannot Relocate	05/02 left voice mail message 05/09 left voice mail message on cell 05/10 with company and in position 2 years, has 6 years overall industry sales experience, salary \$60,000 plus commission (anticipates \$25,000 this year), has Bachelor's Degree in Business, not interested in relocating to Palm Beach, no referrals
Entergon, Inc.	561/214-7400	Palm Beach	FL	Taylor, Susan	Sales Representative	561/214-7485		561/365-4152		561/478-2146	CANDIDATE		05/04 with company and in position 8 years, has 10 years overall industry sales experience, quota is \$250,000 per month, meets/ exceeds quota consistently, territory is Palm Beach County, has knowledge of web hosting, design, development, integration, professional services, salary \$70,000 plus commission (anticipates \$30,000 this year), will send resume 05/07 second qualified, sent profile and resume to client
Gates Corporation	954/415-6000	Fort Lauderdale	FL	Ledbetter, Jason	Senior Account Executive	954/415-6451		954/332-2145		954/222-1321	Possible Interest		05/02 left voice mail message 05/05 with company 12 years, in position 7 years, has 8 years overall industry sales experience, territory is Broward County, has knowledge of web hosting, design, development, would not divulge additional information, open to speaking directly with client about opportunity
Hager Corporation	954/415-4123	Wilton Manors	FL	Stern, David	Sales Representative		214				Could Not Reach		05/04 left voice mail message 05/07 left voice mail message 05/08 left final voice mail message
Imploy Technologies	954/763-3122	Pompano Beach	FL	Lanza, Nancy	Senior Account Executive		415	954/211-1400			Does Not Meet Client Specifications	Salary Too High	05/09 left voice mail message 05/09 with company and in position 8 years, has 12 years overall industry sales experience, territory is Florida, quota is \$250,000 per month, exceeds consistently, has Bachelor's Degree in Communications, salary \$100,000 plus commission (anticipates \$50,000 this year), did not pursue further, no referrals, open to hearing about future opportunities

Acera, Inc.	954/761-7312	Fort Lauderdale	FL	Davis, Jackie	Sales Representative		111	954/764-2154			Not Interested	Happy With Current Situation	05/10 with company 5 years, in position 2 years, is happy with current salary and benefits, not looking to make a move, would not divulge additional information, may have a referral, will have them call me directly
Innomedia, Inc.	954/871-1000	Fort Lauderdale	FL	Smith, Janice	Sales Representative	954/871-1400		954/233-5411		954/772-1200	Submitting FYI	Lacks Years of Experience	05/07 left voice mail message: 05/08 lacks 1 year of required sales experience, with company and in position 4 years, has 5 year overall industry experience, territory is Palm Beach County, quota is \$100,000 per month, has experience with web hosting and design, has Master's Degree in Communications, salary \$50,000 plus commission (expects \$30,000 this year) 05/09 second qualified, sent profile to client
Referral- Formerly With Digital Commerce Corporation		Sunrise	FL	Struhl, Erik	National Accounts Manager			954/354-4122		954/654-8745	Does Not Meet Client Specifications	Lacks Years of Experience	estruhl@yahoo.com 05/09 referral from Jackie Davis, requested information via e-mail 05/10 currently unemployed, company downsized, was with previous company and in position 2 years, has 4 years overall industry sales experience, previous salary was \$60,000 plus commission (last year \$20,000), did not pursue
Web Solutions, Inc.	954/413-5400	Fort Lauderdale	FL	Waters, Justin	Account Executive	954/413-5469		954/417-5463		954/412-3654	CANDIDATE		05/02 with company and in position 11 years, has 15 years overall industry sales experience, quota is \$200,000 per month, meets/ exceeds quota consistently, territory is Palm Beach and Broward Counties, has knowledge of web hosting, design, development, integration, professional services, salary \$72,000 plus commission (anticipates \$40,000 this year), will send resume 05/04 second qualified, sent profile and resume to client
Yohn, Inc.	561/457-5000	Boca Raton	FL	Gonzalez, Vanessa	Sales Representative		124	561/417-1200			Not Interested	Happy With Current Situation	vgogo@aol.com 05/09 left message on voice mail 05/10 with company and in position 6 months, has 10 years overall industry sales experience, formerly with WorldNet, salary \$70,000 plus commission (anticipates \$50,000 this year), has Bachelor's Degree in Finance, interested in learning more about the company and opportunity, will visit client's website, requested a call back Monday, 05/14 05/14 just signed a big deal, decided not to pursue this opportunity, may be open to future opportunities
Zabar Corporation	954/412-2000	Fort Lauderdale	FL	Tate, Brian	Sales Manager		273	954/321-1452			Does Not Meet Client Specifications	Too Senior For Position	05/09 left voice mail message: 05/10 originally identified as Sales Representative, is actually a Sales Manager, did not pursue
Zion, Inc.	561/784-1000	Deerfield Beach	FL	Joseph, Ian	Account Executive	561/784-1231					Not Interested	Would Not Divulge	05/01 not interested in pursuing a new opportunity, would not divulge additional information